# DRT SHOW TAIWAN 2022

Physical: March 11-13, 2022 Virtual: March 11-17, 2022

**POST REPORT** 





About Us



DRT SHOW Taiwan 2022 March 11-13, Physical March 11-17, Virtual Post Report





The name "DRT" stands for Diving, Resort, and Travel. Jason Chong, the CEO of DRT SHOW, with hopes of speedy development in the diving industry in Asia Pacific and increased awareness of marine conservation, started DRT SHOW in 2009.

In 2010, the first DRT SHOW was held successfully in Hong Kong and 90% of exhibitors are overseas, which proves that DRT SHOW is the most international diving exhibition in Asia Pacific. Since then, DRT SHOW has been taking place in several Asian cities including Hong Kong, Shanghai, Beijing, Guangzhou, Okinawa, Singapore, Manila, Taipei, Kuala Lumpur, and Mumbai. Now, DRT SHOW is the largest B2B2C platform and diving expo in Asia Pacific.

#### **The Brand New DRT SHOW**



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On the 40<sup>th</sup> of DRT SHOW in 2021, DRT SHOW launched its brand-new identity as another highlight of this event. The new DRT SHOW Logo incorporates the imagery of fish, water ("7K"), and diving fins, representing the DRT SHOW's connection with marine life, the ocean, and the diving community, respectively. In addition, the triangle symbol within the letter "D" symbolizes both the start as well as the continual advancement of the Asian diving industry, representing the mission statement of DRT SHOW – "DRT SHOW is committed to promoting the development of the diving industry in Asia and encouraging more people to become enthusiastic divers who care about the marine ecology."

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## We Care About Sustainability

### **Plastic FREE Project**

More than 8 million tons of plastic waste is dumped into the ocean every year. 50% of which is plastic products that have been used

only once and most of them takes at least 100 years to be decomposed.

Therefore, since our inception, DRT SHOW has continued to advocate sustainable marine operations, implementing "Plastic Free Project" and inviting well-known and influential people in the diving industry to support the concept of plastic reduction and to protect the Ocean.









## DRT SHOW Taiwan Brought Both Physical and Virtual Expo to A Successful Close in 2022

The 5<sup>th</sup> Diving Resort Travel Expo Taiwan (DRT SHOW Taiwan) has been successfully concluded at the Taipei Flora Expo Dome on March 13th, 2022. Organized by EZDIVE Enterprise Co., Ltd., this three-day event gathered over a hundred local and international dive brands and 30,632 visitors, and is recognized as the largest professional diving expo in Taiwan.







►

DRT SHOW TAIWAN

**DRT SHOW Taiwan 2022** 

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serving more than 1,800 booths,

attracting people from 65 different countries

with more than **350,000** visitors.







## **Event** Information



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- Event Name: Diving Resort Travel Expo Taiwan (DRT SHOW Taiwan 2022)
- Event Date: Friday to Sunday, March 11th to March 13th, 2022
- Venue: Taipei Flora Expo Dome, Taipei, Taiwan
- Official website: <u>www.drtexpo.com/taiwan</u>



- Event Name: DRT SHOW Taiwan virtual expo
- Event Date: March 11th to March 17th, 2022
- Website: <u>https://online.drtexpo.com/en/index.html</u>



- ✓ Professional B2B2C Diving Expo
- ✓ Held in 12 countries / regions
- ✓ 450,000 DRT SHOW members around the world (more visitors & buyers)
- Supported by governments, tourism boards, associations, and diving training agencies
- ✓ 10 times larger than other diving expos
- ✓ Better services before and after the expo
- ✓ Effective business platform
- ✓ Diverse exhibitors in the industry



 $\times$  Festive and entertaining activity

imes Held in few cities

X Less database (less visitors & buyers)

imes Supported by few institutions

 $\times$  Relatively small

V.S

imes Limited service and always renege on the promise

 $\times$  Just for fun

 $\times$  Limited types of exhibitors





- 6. Events
- 7. Media Release
- 8. Media Support
- 9. Contrast

5. Visitors' Statistics

**Exhibitors' Statistics** 

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**10. Prospect** 





DRT SHOW Taiwan 2022 gathered more than 100 companies and brands from all over the world, with an exhibition area of 4,500 square meters. The three-day exhibition attracted 30,632 visitors.









## DRT SHOW, the Leading Brand of Diving Expo in Asia, Approached Greater Height in Taipei

DRT SHOW Taiwan 2022 was not only supported by East Coast National Scenic Area, Tourism Bureau and Ministry for Tourism and Creative Economy Indonesia but also gathered more than 100 prestigious dive equipment brands and professional dive agencies to participate in this exposition. Exhibitors offered high-quality new products, dive travel information, and diving courses from beginner level to advanced level of scuba diving, freediving, or underwater photography. The rich exhibition content stimulates consumption and boosts product sales and marketing performance.

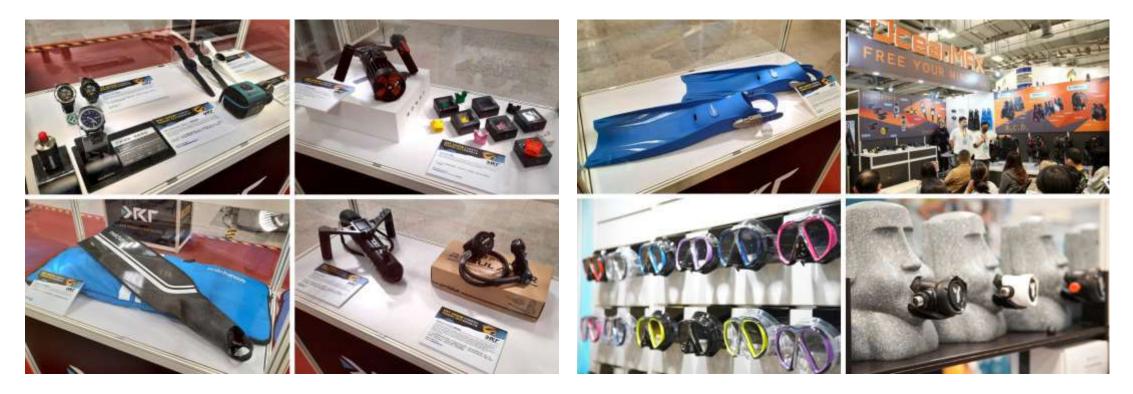






#### **New Product Showcase -- hard skills of dive manufacturers:**

Well-known brands such as ATMOS, Crest, Garmin, IST, LEFEET, OceanMax, Problue, Scubajet, Shearwater, and TUSA launched their latest products through this year's event. In addition to boost brand awareness and marketing, they presented their hard skills of R&D and technology innovation.







#### **30+ Seminars with 8 Diving Related Topics, 19 Professionals Lighted Up The Stage**

During the three-day event, more than 30 seminars were presented by 19 professionals including, but not limited to, Taiwan freediving depth record holder -- Jay Ku, director of Whale Island -- O Turn (Huang ChiaChun), director of hyperbaric oxygen department of Min Sheng General Hospital -- Dr. Chen XingHan, marine ecology photographer Zola Chen, entertainer, Nana Liang, champion in men's category of the first freediving competition in Taiwan -- Hiroshi Ryu, head of the academy & industry division of NMMST -- Chen LiShu, assistant curator of invertebrates of collection and research division of the NMNS – Lee KunHsuan, Kuroshio Ocean Education Foundation CEO -- Lin Dong-liang, and underwater photographer Allen Lee. A live webinar brought by freediving instructor trainer Wayne Tu and freediving world record holder Alexey Molchanov attracted a huge crowd of freediving lovers, reaching the climax on the last day of DRT SHOW Taiwan.







#### The largest marine-themed cultural fair in Taiwan:

DRT SHOW has brought marine-related cultural and creative industry into dive expo since 2018, becoming the only dive exposition in the world which has the "Ocean Cultural Fair" area. This year's DRT SHOW Taiwan gathered 33 well-known cultural & creative brands to participate in the Ocean Cultural Fair, which is the largest marine-themed fair in the industry.







#### **Ocean Saver Bingo:**

DRT SHOW Taiwan invited HiiN Studio, Kuroshio Ocean Education Foundation, Matsu Fish Conservation Union, Ocean Conservation Administration of the Ocean Affairs Council, Taiwan Cetacean Society, Taiwan Environmental Information Association, and TurtleSpot Taiwan to co-organize the "Ocean Saver Bingo Game" to introduce the knowledge of ocean, advocate the importance and methods of marine conservation through interesting missions. Over 1,300 visitors completed missions and got prizes prepared by the organizer.







#### **Ocean Stars Underwater Photo Gallery**

To promote Taiwan's underwater beauty and the development of underwater photography, this activity has been popular among underwater photographers since the very first DRT SHOW Taiwan. A total of 60 photographers stood out from nearly 500 entries and their works were exhibited both onsite and online during the event dates. A total of 11,895 voters attended the voting. "Sorry to Disturb You" shot by photographer 羅西尼 won the "Best Popular Award." A MISSION ONE dive computer sponsored by ATMOS is given to the winner.







## **Thanks List**



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Molchanov



Arwen Lin 林音樂



日 幣



Chen LiShu 陳麗淑

李坤瑄

Chen XingHan 陳興漢







Harry Pan 潘嘉興



廣志教練

李明忠

林東良



Jay Ku 古雲傑



Lee KunHsuan Liang YunFei 梁云菲



Lien LinLan Lin DongLiang 連林嵐



Marco Chang



謝坤霖



Wayne Tu 偉 恩



Zola Chen















## **Exhibitors' Statistics**



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#### **Product Classification of Exhibitors** 20 12% **6%** 1 **Diving Equipment Marine Boutiques** Media & Publishers **Travel Agencies** and w420 Manufacturers 12% 24% 5% **Live-aboard Operators Diving Training** Importers | **Diving Clubs** Agencies Exporters | Retailers **Diving Insurance companies** Non-profit Organizations **Diving Resorts**

## **Exhibitors' Statistics**



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Exhibitors Satisfaction

Benefits Exhibitors Gained from the Exhibition

Criteria	Percentage
Visitors' Quality	92%
Expo effects	90%
Intention to Participate in DRT SHOW Taiwan 2023	88%

Criteria	Percentage
Obtain clearer picture of the market situation in Taiwan	68.5%
Meet potential distributors / agents	46.2%
Enhance brand awareness and corporate image	35.7%
Interact with buyers / distributors / dealers	75.3%
Generate sales	53.8%

\* Percentage adds up to more than 100 percent because this is a multiple-choice questionnaire.











#### ■ Visitors' profile:

Category	Percentage
Course Director / Diving Instructor / Diving Master	32%
Commercial and Military Divers	1%
Diving Equipment Distributors / Importers / Retailers	11%
Governments / Organizations	3%
Travel Retailers / Agents	10%
Certified Divers	37%
Diving Beginners	12%
Watersports Enthusiasts	11%
Media	2%
Others	5%





#### Purpose of Visit:

Purpose of Visit	Percentage
Attend Seminars	15.7%
Evaluate whether to participate in the Next Show or not	4.3%
Purchase / Place Orders	35.5%
Gather Information	32.1%
Gain Information about New Products / Services	19.9%
Make Contact, Visit Suppliers / Head Of Companies	21.0%
Others	4.5%





#### **Professional Seminars**



- Underwater Photography Seminar
- **Freediving Seminar**
- Diving Destination Seminar
- Mermaid Seminar
- Technical Diving Seminar
- Diving Medicine Seminar
- Diving Equipment Seminar
- Marine Conservation Seminar
- Public Welfare Diving Seminar
- Diving Industry Seminar













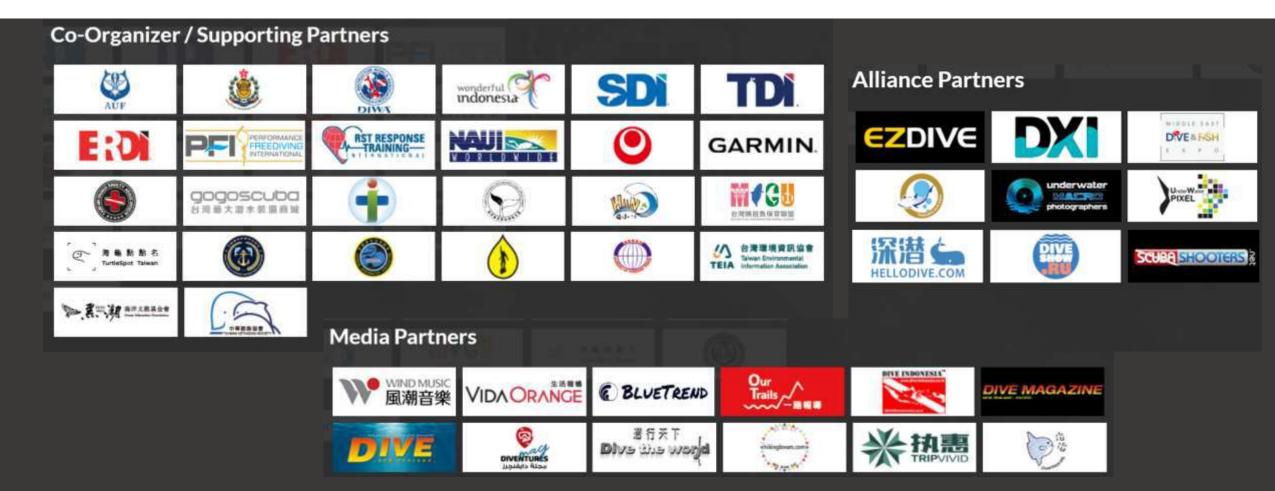




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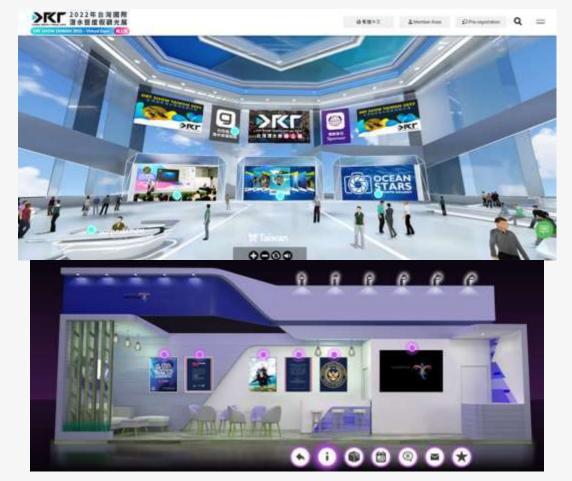
## **Online Expo Overview**



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## Online-offline integration to promote industrial development:

Besides physical exposition, DRT SHOW Taiwan virtual expo also took place from March 11<sup>th</sup> to 17<sup>th</sup>. Exhibitors come from 7 countries including Taiwan, USA, China, Egypt, Thailand, Indonesia, and Seychelles. It aims to create the best interactive platform for diving sports and water leisure industries. It also provides exhibitors to interchange ideas, launch new products, and develop business. Furthermore, exhibitors could introduce their brands to the globe.







#### Compare between DRT SHOW Taiwan and similar diving expos in Taiwan







#### DRT SHOW Taiwan 2022

Date:

March 2023

- Venue:
  - Taipei Flora Expo Dome



#### More events are coming soon...

- Underwater Photography Seminar
- Freediving Seminar
- Technical Diving Seminar
- Diving Destination Seminar
- Marine Conservation Seminar

- Marine Biology Seminar
- Mermaid Seminar
- Diving Equipment Seminar
- Diving Medicine Seminar
- Emergency Rescue Seminar

- Underwater Hockey Seminar
- Asia Pacific Freediving Forum
- New Product Showcase
- Ocean Gallery
- Ocean Culture Fair

- Game Zone
- Kids Zone
- New Product Launch
- Ocean Plastic Free
- Lucky Draw



Contact us taiwan@drtexpo.com www.drtexpo.com

## Thank You & See You Soon!

# 2022 DRT SHOW TAIWAN

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